

# Account spotlight

## DIGESTIVE HEALTH



### THE INITIAL CHALLENGE

In 2014, a globally recognized medical technology OEM that specializes in digestive health, surgical solutions, pain management and IV therapy approached Plastikos to run production on several product lines. Our customer was having ongoing quality/support issues with the incumbent molder. This provided us with the opportunity to quote a project for eighteen (18) injection molds with cavitation ranging from 4 to 8 cavities. The initial intention was to have the molds built at several different tooling facilities and ultimately have the products manufactured exclusively at Plastikos. Once produced, the individual parts would be applied to Pain Medication Delivery Systems which are designed with the capability to deliver medicine instantaneously as well as consistently over an extended period of time.

Each mold was validated through a rigorous IQ/OQ/PQ process that we customized for our customer's specific needs. Additionally, our project management team worked closely with our customer to exceed an aggressive validation schedule to meet their product transferral date from the incumbent molder.

Thanks to the dedication and quick turnaround from our engineering and quality staff, the initial product launch was so successful that Plastikos was subsequently awarded 10 additional tools later in the year to support the customer's enteral feeding line of products.

### STRATEGIC SUPPLIER PERFORMANCE

OVER 99% YEAR-OVER-YEAR  
ON-TIME DELIVERY PERFORMANCE

MILLIONS OF PLASTIC COMPONENTS  
SHIPPED ANNUALLY

ONE OF THE LARGEST EXTERNAL PLASTICS  
PROCESSORS FOR OUR CUSTOMER

### CUSTOMER RESPONSE

"Plastikos rates as a top supplier for injection molded parts. The ability to sample, validate, come up with engineering solutions, make in house modifications as needed, and perform metrology all in-house are some of the key reasons that we will continue to award them new business going forward."

—Heath J. Principal Process Engineer



MICRO MOLD, Co., Inc.

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**PLASTIKOS, INC.**  
Custom Injection Molding

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