



Account spotlight

ELECTRONIC CONNECTORS

THE INITIAL CHALLENGE

In 1993, Plastikos began working with an award-winning connector manufacturer that specializes in high-speed/micro board-to-board connectors. In order to develop connectors for a wide range of industries, the company desired a molding partner with expertise in the following criteria:

- » Ability to EDM micro-precision features as small as 0.0016” in some applications
- » Expertise in molding shear sensitive, specialty grade materials, such as Liquid Crystal Polymer (LCP) in thin-wall applications as thin as 0.0059”
- » Dedicated engineering and production staff able to support our customer’s “Sudden Service” business strategy—with production orders frequently fulfilled in three business days (or less)
- » In-house mold changeover staff to support intricate and highly complex mold changeovers with more than 100 unique part combinations in certain molds—in fact, due to the very creative mold design and engineering, those same molds are readily capable of producing thousands of unique part numbers
- » To date, we manage thousands of unique active part numbers for this customer—with an average of 25-30 mold changeovers completed daily to fulfill their custom order requests. We are extremely proud of our long-standing business relationship and look forward to many more years of continued success together.

STRATEGIC SUPPLIER PERFORMANCE

750,000 POUNDS OF RAW MATERIAL ARE TRANSFORMED INTO FINISHED PRODUCT, ANNUALLY

3,500+ UNIQUE ACTIVE PART NUMBERS IN PRODUCTION

99.5% YEAR-OVER-YEAR ON-TIME DELIVERY PERFORMANCE

MORE THAN ONE BILLION PLASTIC COMPONENTS HAVE BEEN SHIPPED SINCE THE START OF OUR BUSINESS RELATIONSHIP

LARGEST SUPPLIER GLOBALLY, ACROSS ALL OF OUR CUSTOMER'S EXTERNAL SUPPLIERS

CUSTOMER RESPONSE

“The quality of electronic connector bodies we receive from Plastikos is among the best of our suppliers. They (Micro Mold and Plastikos) offer product and design support with their knowledge base in molding technology to the highest degree. They have well-trained people who are eager to improve products and processes to ensure our parts are the highest quality around.”

- Mark L., Supplier Quality Engineer



MICRO MOLD, Co., Inc.

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